



Company profile



“From the position of Managing Director, let me introduce the company whose name is a synonym of high quality, technological innovations and professional approach to customers. The success of InterWay lies in the long-time effort of our whole employee’s team promoting the motto: **Each customer is important to us**”.



Petr Weber
CEO



Company Mission Statement

Delivery of end-to-end IT solution, designed to meet and exceed business needs, and based on well-established standards using the latest technology.

Company Goals

The aim is to provide the highest user value for customers from commercial and public sector, including target group of small and medium enterprises (SME).

InterWay Company Ltd., develops solutions that are at the top of technological ratings. The main objective is to introduce as many innovations as possible in order to create solutions that can be easily and rapidly implemented and to constitute efficient investments in terms of customer's cost.

Thus, the aim is long-term based on positive customer's experiences and trust.

Company Profile

InterWay Company Ltd., was established in 1997 as a software company oriented on creations of solutions in the area of web domains constructions, such as eCommerce or intranet portals. The company has gradually worked its way up the market and has become one of the major Slovak suppliers of portal and intranet solutions for customers operating in financial, manufacturing, business and public sector, including small and medium enterprises and large corporations as well. A significant competitive advantage of InterWay, Ltd., is its unique and original tool for Web Content Management. For customers, especially from SME area, the company offers a full service outsourcing of portal and intranet applications.

Within the project Deloitte&Touche, which assessed the fastest growing companies in the technological sector, the company InterWay, Ltd., ranked at 36th place EMEA Technology Fast 500 and at 10th place in Central Europe Technology Fast 50 in the year 2008.

InterWay is one of the top technology providers in the Slovak Republic; it is a company with increasing trend in market shares and a vision of expanding into new markets.

Solutions Portfolio

Professional IT Solutions

Services

The company InterWay, Ltd., provides in the IT area:

- IT strategy consulting
- IT architecture consulting in context of business needs
- Design of complex IT systems including integration of systems based on SOA architecture
- IT systems operations support
- Software maintenance
- Outsourcing
- Integration and development services
- and others

Technologies

Technologies used in the field of process management, integration, application design and virtualization include:

- **Business Process Management /BPM/** – process management within an organization
- **Event-driven Architecture /EDA/**
- **Service Oriented Architecture /SOA/**
- **Enterprise Content Management /ECM/**
- **Business Intelligence /BI/** – a complex of activities and technologies designed to efficiently support decision-making processes in the company
- **Identity Management /IDM/** – integrated infrastructure using various products and equipment to achieve security of users and applications
- **Java EE** – a platform for application development
- **Virtualization**
- **Cloud computing** – provision of prompt and flexible IT resources for customers through IT services
- Methodologies, such as SDLC, Agile SCRUM, PRINCE2, TOGAF and specific methodologies for SOA Governance solutions

Professional Web Solutions

Services

For customers demanding high-quality and user-friendly services of portal and intranet solutions, Web Content Management and eCommerce, InterWay offers:

- Web site design
- Web sites and portals
- Web services
- Web applications and intranet
- Direct e-mail
- Client support

Products

The company InterWay, Ltd., offers long term developed and continually refined products:

- **WebJET CMS** – a system for complete coverage of communication requirements of company /intranet and internet solutions/
- **Intranet** – a solution to meet the needs for company´s communication coverage with rich functionality
- **Electronic shop eSPACE** – modular and open eCommerce system /electronic shop solution/
- **Document Management System Greeny** – document management solution delivered in the form of “system as a service”
- **WebJET LMS** – effective eLearning System generated by the original Content Management System WebJET
- **Travel Agency** – an affordable product sale system for travel agencies and agencies providing a complex overview of current offers
- **Virtual assistant IWANA** – an electronic system operating as a guide to customer´s web site

eLearning

The eLearning portfolio of InterWay, Ltd. classifies the company as one of the most competent suppliers in the Central and Eastern Europe. The combination of authorial and partner solutions covers the full range of corporate and formal education from kindergarten to university. Moreover, the offered eLearning tools are supported by a team of professionals in the field of original content creation.

Software as a Service

One of the latest global trends closely related to Cloud computing is to provide affordable services that are immediately available to the customers. The company InterWay, Ltd., tries to introduce to their customers the best quality original software products that, with regard to their price and availability, may be also used by small and medium size businesses.





Market Segments

Solutions provided by InterWay, Ltd., are distributed to various market segments:

- State and local government
- Military and defence industry
- Telecommunications
- Banking
- Insurance
- Pharmaceutical industry
- Manufacturing and utilities
- Media
- Services

Human Resources

The company InterWay, Ltd. is well-aware that achieving the business success takes qualified and loyal employees that are able to use their knowledge in an efficient way and are enthusiastic about product development. The company currently employs more than 50 highly qualified employees /80 % highly university-educated/.

Experts from InterWay deliver lectures at specialised conferences; they are members of expert committees and they regularly publish their articles in journals and other periodicals and the literature. Their professional knowledge is used by our business partners; they are deployed as analytics, consultants and project managers of major projects. Expertise, supported by international certificates, experiences and innovative methods, is the cornerstone of building the trust between the company and its customers.

Partnerships

InterWay, Ltd., has achieved an expert level in the field of relation databases, system consolidation and building of complex IT infrastructure. Certified partnership guarantees the quality of provided services and allows obtaining the benefits of information technologies price discount.

Achieved Levels of Partnership

- **Oracle GOLD Partner**
InterWay has a long history of partnership with Oracle; the company has been acknowledged the highest partnership status and it provides its customers with the highest quality standard services performed by experienced experts.
- **HP GOLD Partner Specialist**
The benefit of this partnership is namely the wide range of HP products offered in an e-shop www.hpmarket.sk administered by InterWay, Ltd.
- **ESET Bronze Partner**
The partnership aims to implement security solutions for individual users as well as for the corporate clients.
- **EMC Approved Authorised Reseller**
InterWay is an intensive candidate for “Premier Solution Partner” level of partnership. The partnership aims to design and build intelligent, flexible and safe solutions protecting the critical data, automating the data centre operations and significantly reducing the operating costs.
- **SIVCO Partner**
The partnership with InterWay offers to clients specialised technology solutions primarily in the area of e-Learning.
- **Sparx Systems Authorised Reseller Partner**
The partnership aims to design specialised technology solutions in the area of Enterprise Architecture.

Awards

The growth rate of InterWay, Ltd., and the quality level of provided services for clients are documented in the two prestigious awards granted by **Deloitte & Touche, USA**.

The first prestigious award was the placement of the company in the top 500 of the fastest developing companies in Europe, Middle East and Africa **"Technology Fast 500 EMEA"**.

In the area of Central Europe, the company ranked in the top 50 out of 12 000 companies and it was awarded the **"Technology Fast 50 Central Europe"**.

Other awards:

- Oracle Partner of the Fiscal Year 2008
- HP GOLD Preferred Partner 2009, 2010, 2011
- HP GOLD Partner Specialist 2012
- International quality certificate for ECM system recognition in accordance with PAIS for Products Lifecycle Management.
- Regularly awarded the Zlatý Erb (Golden Crest) in 2006, 2007, 2008, 2009, 2010 at the International Conference of ITAPA in the categories:
Best Regional Government Website
Best Self-Governing Wheelchair Website

Industrial Security

In accordance with Act 215/2004 Coll. and amended, the company meets the requirements for acquaintance, process and origin of classified information as well as its creation via electronic equipment to the level of "Secret". The company has qualified for working with classified information in EU to the level of "Secret". The company has qualified for working with classified information with NATO to the level of "Secret".

Selected references

State and Local Government

Ministerstvo obrany SR
Ministerstvo práce, sociálnych vecí a rodiny SR
Ministerstvo životného prostredia SR
Ministerstvo vnútra SR
Ministerstvo financií SR
Slovenský hydrometeorologický ústav
Európsky sociálny fond
ZSSK Cargo
Prešovský samosprávny kraj
Žilinský samosprávny kraj
Nitriansky samosprávny kraj
Košický samosprávny kraj

Education and Science

Centrum vedecko-technických informácií SR
Technická univerzita Zvolen

City University
VŠ Sládkovičovo
Panerušpka vysoká škola

Manufacturing and Utilities

Volkswagen Slovakia
BMW dealers

Banking and Insurance

Všeobecná úverová banka
Finančná skupina ING
Dexia banka Slovensko
Všeobecná zdravotná poisťovňa
Generali Slovensko
Dôvera zdravotná poisťovňa
Prvá stavebná sporiteľňa
Wüstenrot stavebná sporiteľňa

Commerce, Services and Media

SONY Playstation
SONY Center
Spoločnosť 7 PLUS
CKM 2000 Travel
HPmarket
NAY Internetdom
Unicef eshop

Telecommunications

Orange Slovakia

Pharmaceutical Industry

Pfizer
Bayer

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